**Entrepreneurship Characteristics Activity**

In the table below, write down examples of what you already have for each characteristic, and ideas of how can develop each characteristic further. Come back every few months and review, so you can move more into the ‘have’ column and come up with new ideas for the ‘develop’ column. Save this is in your portfolio.

|  |  |  |
| --- | --- | --- |
| Characteristics | Already have (examples of what you already have to demonstrate this) | Need to develop (ideas for how you will develop this further) |
| Attributes – do you think you have any natural personality traits/attributes that stamp you an entrepreneur? |  |  |
| Background – do you come from a family of entrepreneurs? |  |  |
| Experience – have you behaved entrepreneurially already? |  |  |
| Networks – have you any networks or contacts you can draw on to help you? |  |  |
| Values – what are the values that drive your entrepreneurial behaviour? |  |  |
| Opportunity Recognition – how skilled are you at spotting good opportunities for development? |  |  |
| Need to Achieve – how strong is your need to achieve, and achieve what? |  |  |
| Over Optimistic – do you have a naturally positive mindset? |  |  |
| Prepared to take Risks – what is your propensity for risk, and how far will you go? |  |  |
| Feel in Control – how strong is your desire to be in control, or are you happy letting others lead? |  |  |
| Gregarious – are you a natural extrovert who loves talking to people, or does this take a lot of effort? |  |  |
| Creative – do you naturally have lots of creative ideas to solve problems? |  |  |